

## **DECIDE QUESTIONS**

- Which of your options do you feel the most confident about right?
- Are you ready to make your decision?
- What would be the consequence of NOT making a decision today?
- Based on your analysis, what do you believe is the best course of action?
- Walk me through your thinking again.
- Are you willing to own this decision?
- Are you prepared to deal with and manage the downside of this decision?



