



BECOME MORE CASE STUDY

The Challenge

Health Centers across the country are under heightened pressure to increase efficiency and reduce expenses.

A specific federally-qualified health center (FQHC) targeting under-served patients was witness to a 50% decrease in encounters putting them below financial break-even levels.

The Approach

The DMAIC Way® MacroBurst methodology was used to assess current state, identify gaps, & root cause factors were identified. Solutions balancing effectiveness with culture challenges were outlined and implemented.

The Results

Partnering with the FQHC team, BecomeMore implemented solutions leading to 50% of the existing gap closed (\$1.25M revenue increase). Additional recommendations to more then close the remaining gap would capture an additional \$1.25M+ pending implementation within organizational parameters. All with NO INCREASE IN RESOURCES!



HealthCare MacroBurst Boosted Patient Encounters

A federally-qualified health center (FQHC) facing decreased encounters and financial struggles sought urgent solutions to regain profitability. By employing The DMAIC Way® MacroBurst methodology, the FQHC assessed its current state, identified root causes, and implemented effective solutions. As a result, the center saw 4,000+ more patients and increased revenue \$1.25M annually!

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Change the end of the last sentence to “The results were far better than (other DMAIC trainings) we’ve tried.”

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Operations Manager