



OPTION QUESTIONS

- What's the standard way of handling this kind of situation?
- What other options have you considered?
- What else can you think of?
- Build on that idea for a while.
- What would be a completely unconventional approach?
- What might be considered a counter-proposal?
- Who else could you talk with that might have a different point of view?
- What options exist that we haven't considered yet?
- How could we break out of our typical thought patterns to identify new possibilities?

