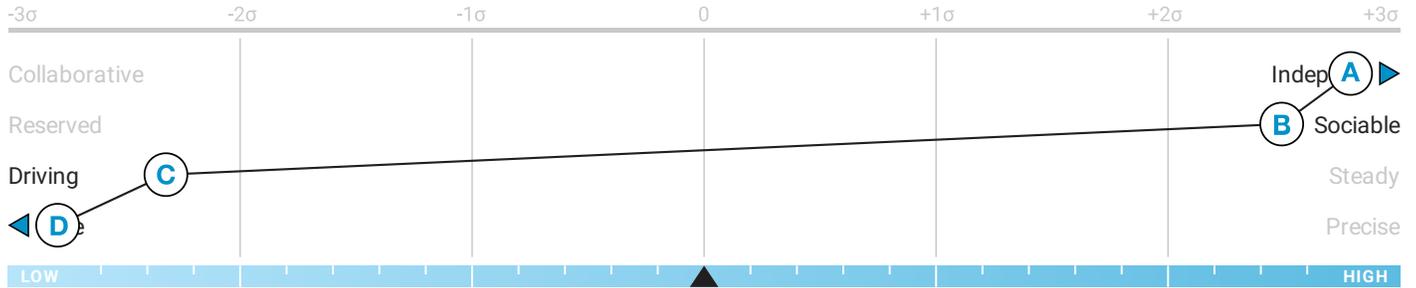




Scott Burgmeyer
Maverick

A Maverick is an innovative, "outside the box" thinker, who is undaunted by failure.

Behavioral



M: 23

D Formality

Flexible

Is extremely...

- Informal
- Tolerant of uncertainty
- Flexible

Needs lots of...

- Freedom from rigid structure
- Freedom of expression
- Opportunities to delegate details

A Dominance

Independent

Is extremely...

- Independent
- Assertive
- Self-confident

Needs lots of...

- Independence
- Control of own activities
- To be challenged

B Extraversion

Sociable

Is extremely...

- Outgoing
- People oriented
- Persuasive

Needs lots of...

- Opportunities to interact
- Social acceptance
- Opportunities to influence

C Patience

Driving

Is extremely...

- Intense
- Restless
- Driving

Needs lots of...

- Variety
- Opportunities to work at a faster than average pace
- Mobility

A over D

Comfortable with risk

- Independent
- Individualistic
- Self-confident

B over D

Informal

- Extraverted
- Outgoing
- Uninhibited expression of friendliness

A over C

Proactive

- Takes initiative
- Competitive
- Driven to get things done

B over C

Quick to connect

- Fluent
- Fast-talking
- Lively

C over D

Casual with rules

- Informal
- Uninhibited
- Freewheeling

A over B

Task-oriented

- Analytical
- Collaborative problem solver
- Venturesome