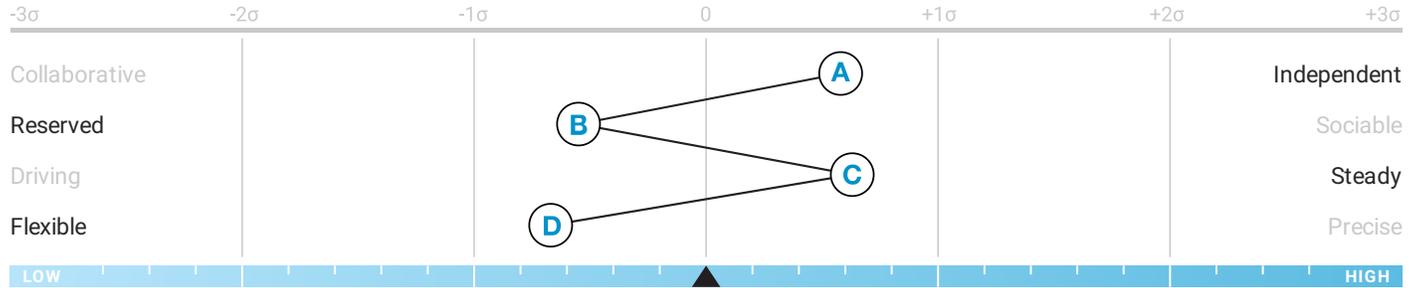




Marlene Sprouse
Individualist

An Individualist is highly independent and persistent, while remaining results-oriented.

Behavioral



M: 54

D Formality

Flexible

Is moderately...
Informal
Tolerant of uncertainty
Flexible

Needs some...
Freedom from rigid structure
Freedom of expression
Opportunities to delegate details

C Patience

Steady

Is moderately...
Agreeable
Patient
Stable

Needs some...
Long-term affiliation
Ability to work at a steady pace
Familiar surroundings

A Dominance

Independent

Is moderately...
Independent
Assertive
Self-confident

Needs some...
Independence
Control of own activities
To be challenged

B Extraversion

Reserved

Is moderately...
Introspective
Matter-of-fact
Analytical

Needs some...
Opportunities to reflect
Room for introspection
Freedom from office politics

C over D

Casual with rules

Persistent
Casual
Stable

A over D

Comfortable with risk

Independent
Individualistic
Self-confident

C over B

Takes time to connect

Reserved
Quiet
Serious with unfamiliar people

A over B

Task-oriented

Critical, creative thinker
Technical orientation
Inquiring mind

A = C

Proactive or responsive

Situationally proactive or responsive

B = D

Formal or informal

Situationally formal or informal